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Start planning your 2018 calendar now!

Members' Party

March 4

Fireworks Fundraiser

July 4

Blobfest

July 13-15

Splatterfest

September 1

Annual Members

Members enjoy a full year of benefits including discounts on each film discount. Due to space constraints we are unable to list Individual, Senior, and Student members here.

MUSES - \$2,000

Susan Gausch & Mark Beekman

ANGELS - \$1,000

Janice Janka Hartmann
and Paul Hartmann
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MOGULS - \$500

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FAMILIES - \$250

The Demnicki Family
The Law Family

PRODUCER COUPLES - \$150

Deborah and Michael Alati
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Karen and Dru Albright
Annette and Jeffrey Alexander
Chris Anderson and
James O'Shaughnessy
Maria and William Andrews
Emil and Lorraine Apostolos
Lori and John Arbitell
Penny Austin and
Michael Bochnak
Angel and Scotty Baker
Joan Baker and Ben James
Diana and Bruce Baldi
Mary and William Banks
Mamie and Christian Baumann
Katie Bean and Mark Ems
Lori and Mark Bean
Anne and Tom Beccone
Debra Sween-Beebe
and Stephen Beebe
Catherine Bianco and
David Weaver
Elizabeth and George Biebr
Karen Bien and David Barto
Bonnie and Jeffrey Blank
Kathleen and Steven Blodgett
Jenna and Derek Boyer
Donna Brennan and
James Bergey
Diane and Ben Briggs
Elizabeth and Michael Briglia

Melody and Stephan Brower

Deborah Brown and
Nelson Minnick

Karl Bucus and Alicia
Jan Francisco

Maryanne Buschini
and John Odell
Michael Buckley and
Mason Barnett

Stephen and Kari Burdeau

Alissa Halperin-Butera
and Ken Butera

Robb and Joan Cadigan

Marianne and Andre Calilhanna

Reene Cariston and
Joseph Cimaskasky

Mary and James Carr

Laura Caughlan and Eric Aho

Elizabeth Cavanaugh-Kerr

Kathy and Greg Cindric

Carolyn and Stephen Cloetingh

Carol and Neal Collier

Jensine and Michael Conner

Jennifer and Robert Cordivari

Kathy and Charles Crabb

Carole Crowe and Marc Lamer

Stephanie and Paul Crowell

Irene Cummings

Ellen Cutler and Andrew Sherriff

Jacqueline D'Ercole
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Dear Friends, This May we unveiled the shiny new wing of the Colonial Theatre. As the construction crew from CH&E peeled back the paper from the new lobby floor we suddenly realized we had reached the destination we'd sought for so many years.

The past 12 months have been more like two very different epochs than a single continuous year. The first was marked by countless construction meetings, dependable film schedules and single features each week, the very last Member's party in the 'original style', and the transformation of the theatre's business office. (For about a month, most worked from the third floor screening room.)

In the second, our petite staff doubled in size through the hiring of box officers, concessionists, an Assistant

House Manager, a full-time Marketing Director, and a part time Technology and Facilities Director. And after the soft-opening of the new wing in May, celebrated with the donors who made it all possible, we're proud to say that film attendance, concessions revenues, and film grosses also doubled.

This fall we also welcomed a new Board President, Marian Moskowitz, as longtime Board President, Ken Mumma, stepped back from his leadership role. Ken has done so much for Phoenixville as an original member of the group that saved this theatre back in 1999.

We've taken a big leap in expanding. This choice to grow beyond the bounds of what we've known for the last 17 years has been made in service of your patron experience, in response to the rapidly changing community around us,

and with a duty of care that we balance nostalgia for the Colonial Theatre's history (your memories, truly) against present and future needs.

Your understanding and patience as we grow accustomed to so many rapid fire changes together is so appreciated. Thank you very much for standing beside us as a member or a donor-contributor to the Colonial Theatre's growth over the past year. We'll let these pages speak for themselves and see you at the movies!

Warmly and with gratitude for your patronage,

Mary Foote
Mary Foote, Executive Director

Association for the Colonial Theatre - Statements of Activities

| YEAR ENDED AUGUST 31 | 2017 | 2016 |
|--|---------------------|---------------------|
| UNRESTRICTED NET ASSETS | | |
| REVENUES: | | |
| Capital campaign contributions | \$ 443,286 | \$ 821,468 |
| less: Capital campaign expenses | (30,623) | (51,075) |
| Contributions | 206,639 | 208,326 |
| Grants | 21,000 | 9,000 |
| Admissions | 457,661 | 456,395 |
| Membership | 89,978 | 74,583 |
| Concessions | 114,233 | 85,772 |
| Rental | 27,905 | 29,030 |
| Special events, net of expenses of \$28,615 in 2017 and \$29,196 in 2016 | 29,705 | 17,135 |
| Interest income | 1,353 | 2,188 |
| Advertising | 15,998 | 17,012 |
| Restoration and service fees | 29,414 | 36,231 |
| Other income | — | 5,630 |
| Net assets released from restrictions | 835,890 | — |
| TOTAL REVENUES | 2,242,439 | 1,711,695 |
| EXPENSES: | | |
| Program services | 1,100,172 | 849,932 |
| Management and general | 98,669 | 80,848 |
| Fund raising | 100,464 | 100,185 |
| TOTAL EXPENSES | 1,299,305 | 1,030,965 |
| CHANGE IN UNRESTRICTED NET ASSETS | 943,134 | 680,730 |
| TEMPORARILY RESTRICTED NET ASSETS | | |
| REVENUES: | | |
| Capital campaign contributions | — | 298,607 |
| Net assets released from restrictions | (835,890) | — |
| CHANGE IN TEMPORARILY RESTRICTED NET ASSETS | (835,890) | 298,607 |
| CHANGE IN NET ASSETS | 107,244 | 979,337 |
| NET ASSETS AT BEGINNING OF YEAR | 5,638,907 | 4,659,570 |
| NET ASSETS AT END OF YEAR | \$ 5,746,151 | \$ 5,638,907 |

Association for the Colonial Theatre - Statements of Financial Position

| YEAR ENDED AUGUST 31 | 2017 | 2016 |
|--|----------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 309,696 | \$ 474,077 |
| Current portion of pledges receivable | 497,350 | 750,940 |
| Other receivables | 294 | 1,599 |
| Prepaid expenses | 1,450 | 5,125 |
| Inventory | 6,131 | 2,014 |
| TOTAL CURRENT ASSETS | 814,921 | 1,233,755 |
| CASH HELD FOR CAPITAL IMPROVEMENTS | — | 369,659 |
| PLEDGES RECEIVABLE, NET - LONG-TERM PORTION | 459,040 | 681,682 |
| LAND, BUILDINGS & EQUIPMENT | | |
| Land | 22,000 | 22,000 |
| Buildings and improvements | 8,434,177 | 2,119,281 |
| Equipment | 1,774,325 | 274,702 |
| Construction in progress | — | 2,497,986 |
| TOTAL | 10,230,502 | 4,913,969 |
| Less: accumulated depreciation | (984,647) | (810,771) |
| NET LAND, BUILDINGS & EQUIPMENT | 9,245,855 | 4,103,198 |
| TOTAL ASSETS | \$ 10,519,816 | \$ 6,388,294 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable - regular | 25,096 | 19,184 |
| Accounts payable - construction | 457,624 | 386,570 |
| Payroll and taxes payable | 15,828 | 9,322 |
| Deferred revenue | 74,882 | 32,274 |
| Line of credit | 3,950,235 | 52,037 |
| TOTAL CURRENT LIABILITIES | 4,523,665 | 499,387 |
| LONG-TERM DEBT | 146,877 | 139,729 |
| UNAMORTIZED DISCOUNT ON LOAN | 103,123 | 110,271 |
| TOTAL LIABILITIES | 4,773,665 | 749,387 |
| NET ASSETS | | |
| Unrestricted | 4,789,761 | 3,846,627 |
| Temporarily restricted | 956,390 | 1,792,280 |
| TOTAL NET ASSETS | 5,746,151 | 5,638,907 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 10,519,816 | \$ 6,388,294 |

OUR YEAR IN REVIEW
SEPTEMBER – AUGUST
2016/2017

October

Phoenixville High School Alumni Open House
Annual Rocky Horror Picture Show screening and stage show

December

Firebird Theatre returns to perform their 5th Annual Holiday Revue

February

Annual Members Party
This year's celebration of our over 1,400 member-supporters was made possible through donations of food and prizes from event sponsor, Calhoun Jewelers, Leary's Flowers, Keen Eye Photography, The Photography Center, and Sandy Lusch Photography.

April

Agile Ticketing System goes live
National Screening Day of 1984

Marty Stuart & Fabulous Superlatives perform at the Colonial for the first time
Point Entertainment presented an eclectic mix of performers this year including Al Stewart, Livingston Taylor & Susan Werner, Two Funny Philly Guys, Carl Palmer, Rob Schneider, Delbert McCintin, Todd Snider and Delta Rae.

Volunteer Appreciation Party

June

Baby grand piano relocated to new lobby
Star Trek Father's Day Movie Marathon
The Colonial staff presents a theatre expansion talk at the regional Arthouse Convergence Conference
Jaws draws over 400 ticket buyers
Community Music School performs for the first time in the new lobby

August

First wedding reception held in Garden Suite
Saturday Night Fever 40th Anniversary screening and Lobby Disco Dance Party
The Big Sick, our highest grossing feature film post-expansion ends its 7-week run

Swim Team - First Sensory Friendly Screening
Our Sensory Friendly Screenings offer a more inclusive atmosphere because we believe that everyone should enjoy their time at the movies. During Sensory Friendly Screenings the theatre lights will remain on, the volume will be turned down, and our "no talking during the film" rule will not be enforced. To accommodate any dietary needs and restrictions, individuals may bring their own snacks to enjoy during the film. The Colonial welcomes movie lovers of all ages and abilities.



November

Annual Monty Python & the Holy Grail screening

January

10th Annual Robert Burns Memorial Whisky Tasting

March

Kodak Reel Film Day - Hitchcock's Strangers on a Train

First Science on Screen® Event - Run Lola Run

Via generous funding from the Coolidge Corner Theatre Foundation with support from the Alfred P. Sloan Foundation we hosted three Science on Screen films. Each was preceded by an introduction delivered by a scientist working in a field related to the film's content. The 2017 National Evening of Science on Screen was Run Lola Run: the movie that marked the Colonial's 1999 re-opening.



May

New ticket prices go into effect
Tap the Keg Event
2nd Annual Joel's Fried Gold Festival
New Wing Officially Opens for business

This year the Colonial Theatre added thousands of square feet, two theatres, two concession stands, a rooftop deck and suite, a deluxe dressing room, five new restrooms, one three-stop elevator, 238 additional seats covered in velvet and Italian fabrics, and beer and wine. Our new wing is an historic endeavor, made possible through the vision of Tom Carnevale and Lauren Eustis of Carnevale Eustis Architects; the care-filled labor of CH&E Construction, Inc; and not least, the millions of dollars generously bestowed by individuals and foundations to facilitate this much-needed expansion. Though the work of fundraising for the campaign will continue beyond this fiscal year, the positive results of the additional programming space on film attendance, sales, and grosses are already clear.

July

4th of July Fireworks Viewing Fundraiser held in Garden Suite and Rooftop Deck

Young Audiences Summer Series kicks off

Foundation and corporate supporters underwrote a season of live and film programs that included balloons, bilingual songs, a Grammy-award nominated duo hosted by Cathy O'Connell of WXPB's Kid's Corner, and more!

Children from Rivercrest's Summer Camp tour the Colonial

The Colonial offers free tours for patrons, community members and students from second grade through college throughout the year.

Blotfest - Best attendance ever!
Dunkirk opens day of release



Campaign Contributors

We appreciate the contributions of all donors; due to space limitations, only gifts of \$250 and greater are listed here. Please contact the Colonial with any changes to your donor listing at (610) 917-1228.

\$1,000,000-\$250,000

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