



THE
COLONIAL
THEATRE

Original sculpture by Kelly Hoffman

ANNUAL REPORT 2017 - 2018

DEAR PATRONS & SUPPORTERS,

This past year, the Colonial Theatre was enlivened by an array of fabulous tales ranging from the bleak and bizarre (replicants in *Blade Runner*, exiled-but-ultimately-triumphant mutts in *Isle of Dogs*, a fish creature in love in *The Shape of Water*) to stories of ordinary people doing extraordinary things. We sang along to our favorite songs in *Yellow Submarine*, marveled at the beauty of Wakanda in *Black Panther*, held our breath through Ron Stallworth’s undercover work in *Blackkkklansman*, and despaired alongside the entire world at war in *Darkest Hour*. There were so many poignant films in the past year, it’s impossible to note them all. That there is a venue for their expression and your enjoyment is the truly important thing: thank you very much for your generous support.

Preparing the annual report for our first full year of operation as a three-screen venue provided a chance to hit ‘pause’, assess our impact, and reflect upon discoveries that point toward future directions our programming might take. During a leadership transition, nonprofits like ours are ripe for this type of activity. Last July, founding Executive Director Mary Foote, stepped down following a months-long search. Since August, we’ve started to consider exciting new directions for programming.

We’ve piloted the new Illuminating Cinema series: our brand of film education framed by pre- and post-screening film education and conversation. We look forward to building on the success of that series and others. For example, we’re discovering how to amplify the work of other nonprofits and social service providers using the Colonial Theatre’s unique assets and arts programming expertise. In everything we do in the coming year, we’ll proceed with ‘community’ as our north star.

Thank you for your help – as a patron, member, donor or interested neighbor – in stewarding this community treasure. We are grateful for your support of arts, culture and creative expression in your community.

Yours,

Marian Moskowitz
President, Board of Directors

Ken Metzner
Executive Director

FOUNDER’S FAREWELL

This July, the Colonial Theatre bid a fond farewell to founding Executive Director, Mary Foote, after twenty two years of inspired stewardship. Community leaders assembled for a reception and touching words of gratitude shared by board and staff, as well as a special commissioned painting from the staff. The accolades garnered by Mary’s work over the past two decades are too numerous to list. However, her resignation was met with formal citations honoring her significant contributions to the region from the Borough of Phoenixville and Senator Andy Dinniman.



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Marketing Director
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Assistant House Manager
LuAnn Roth
Patron Services Director
Emily Simmons
Development Director
Kirsten Van Vlandren
Programming Director
Mark Weber
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House Manager

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Marylouise Sterge

COMMUNITY IMPACT

We believe arts and culture should be accessible and affordable for everyone, which is why the Colonial offers the region’s lowest prices for film tickets and donates multitudes of tickets annually. Last year, 6,700 people enjoyed our programs free of charge or at deep discounts. Many were gifted to nonprofits and cause-related fundraising events. Of that total, 1,120 were tickets to free admission concerts in our Summer Series for Young Audiences, made possible through generous support from PECO and the Robert L. Bard & Agnes Cook Bard Trust.



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Film transports and transforms. When documentaries and subject-related films are paired with guided discussion, they can serve as powerful tools for social change and understanding.

The Colonial Theatre advanced the missions of dozens of community nonprofits and social services organizations in the past year, providing discounted theatre rentals, film expertise, and ticketing and promotional services.

Community Coalition Cabaret Night
Decades to Doorways *Lady in the Van* screening
Diversity in Action *Brother Outsider: The Life of Bayard Rustin* screening
Firebird Children’s Theatre Rehearsals + Performance of Magic Tree House & Curtains!
Green Earth Festival *Chasing Coral* screening
Green Team *Tomorrow* screening
Home of the Sparrow *Paper Tigers* screening
Kehillah of Chester County Jewish Shorts Film Festival
Lundale Farm *Sustainable* screening
Orion Music for Everyone’ concert and reception
PACS Donor Appreciation event
Phoenixville Area Historical Society Membership party
Phoenixville Chamber of Commerce Harvest Festival breakfast
Renaissance Academy *Miracle and Ferdinand* screenings
St. John’s Lutheran Church *Martin Luther* documentary screening
Soroptimists and Phoenixville Hospital’s Healthy Woman program *I am Jane Doe* screening
Spring Ford Area High School Student Film Festival
Temple Brith Achim Youth group screening
Theatre Organ Society of the Delaware Valley (TOSDV) Theatre Organ concerts and Silent Films with live accompaniment



Won’t You Be My Neighbor? (2018)

3-YEAR GROWTH

FY15-16:
ONE-SCREEN

FY16-17:
HALF YEAR AS
THREE SCREEN

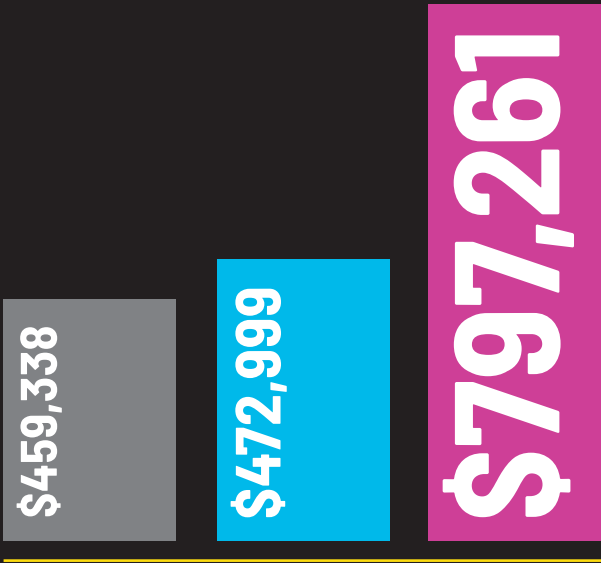
FY17-18:
FULL YEAR AS
THREE SCREEN



TICKETS SOLD



FILM SCREENINGS, CONCERTS & EVENTS



BOX OFFICE REVENUE



MEMBERSHIP REVENUE



Crazy Rich Asians (2018)

FINANCIALS

UNRESTRICTED NET ASSETS YEAR ENDED AUGUST 31

REVENUES

	CAPITAL CAMPAIGN CONTRIBUTIONS	LESS: CAPITAL CAMPAIGN EXPENSES	CONTRIBUTIONS	GRANTS	ADMISSIONS	MEMBERSHIP	CONCESSIONS	RENTAL	SPECIAL EVENTS, NET OF EXPENSES	INTEREST INCOME	ADVERTISING	RESTORATION & SERVICE FEES	NET ASSETS RELEASED FROM RESTRICTIONS	TOTAL REVENUES
FY17-18	\$191,070	(\$26,960)	\$236,648	\$16,500	\$797,261	\$117,819	\$222,038	\$53,840	\$18,019	\$950	\$31,196	\$66,880	(\$378,941)	\$2,104,202
FY16-17	\$443,286	(\$30,623)	\$206,639	\$21,000	\$457,661	\$89,978	\$114,233	\$27,905	\$29,705	\$1,353	\$15,998	\$29,414	(\$835,890)	\$2,242,439

EXPENSES

	PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING	EXPENSES	CHANGE IN UNRESTRICTED NET ASSETS
FY17-18	\$1,894,184	\$105,460	\$113,113	\$2,112,757	(\$8,555)
FY16-17	\$1,100,172	\$98,669	\$100,464	\$1,299,305	\$943,134

TEMPORARILY RESTRICTED NET ASSETS

REVENUES

	NET ASSETS RELEASED FROM RESTRICTIONS	CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	CHANGE IN NET ASSETS	NET ASSETS AT BEGINNING OF YEAR	NET ASSETS AT END OF YEAR
FY17-18	(\$378,941)	(\$378,941)	(\$387,496)	\$5,746,151	\$5,358,655
FY16-17	(\$835,890)	(\$835,890)	\$107,244	\$5,638,907	\$5,746,151



Darkest Hour (2018)

The complete audited financials are available online at www.thecolonialtheatre.com or by request.

PROGRAMS

Theatres are spaces we visit for stories spoken, sung, and danced in the dark, beside neighbors and strangers. They’re spaces of discovery where we go to seek understanding, entertainment, and nourishment.

YOUNG AUDIENCES LIVE SUMMER SERIES

Children traveled from as far away as Philadelphia’s Brightside Academy and Norristown’s Magic Memories to hear music composed just for them by award-winning artists.

SENSORY FRIENDLY FILM SERIES

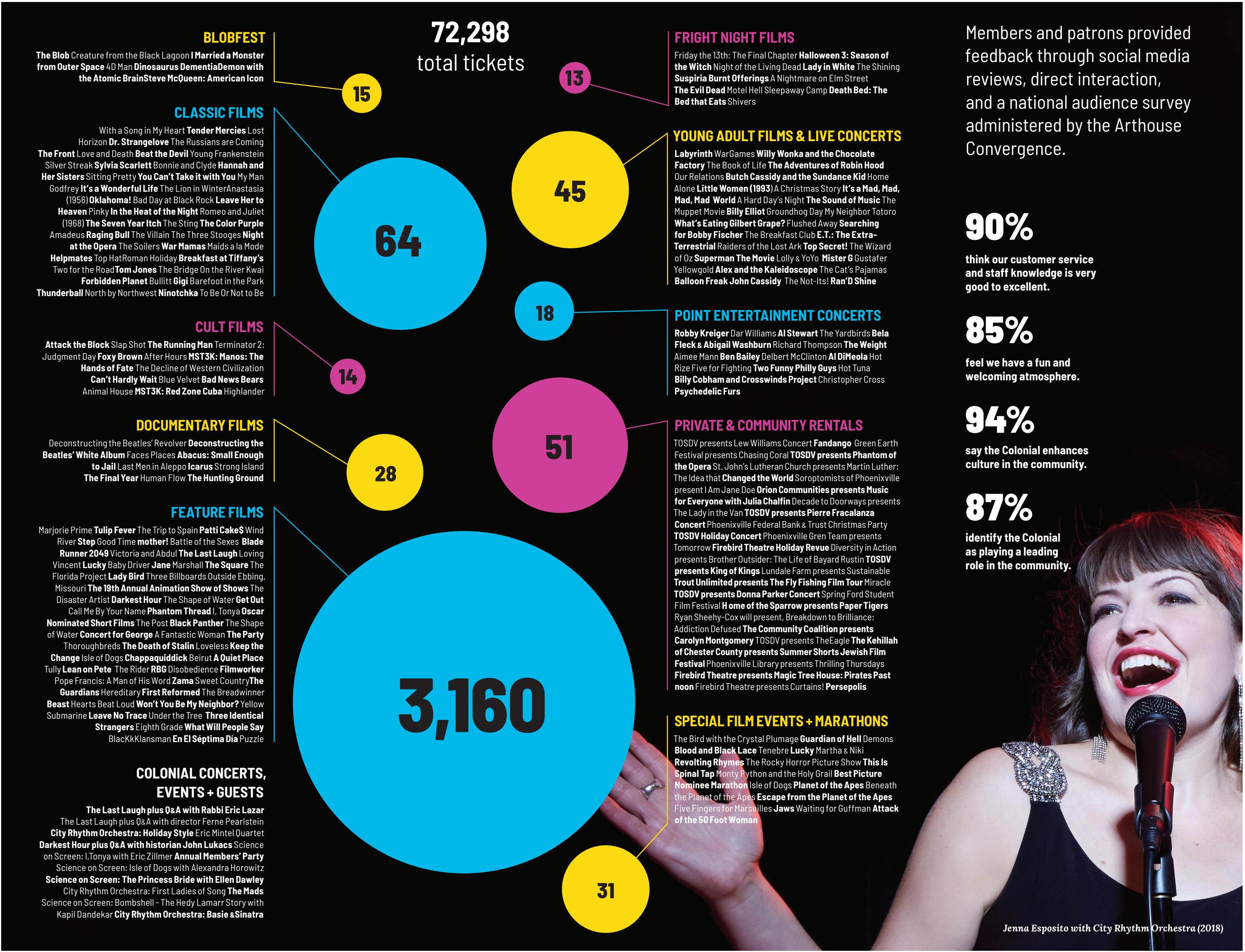
Theatre lights are dimmed, volume lowered, and talking allowed during these inclusive film screenings, where movie lovers of all ages and abilities can enjoy the Colonial Theatre in comfort. Children’s film titles are offered a second time or feature films are designated ‘Sensory Friendly’ screenings per listings.

SCIENCE ON SCREEN® FILM SERIES

Four films – including a special advance screening of **Wes Andersen’s Isle of Dogs** – featured commentary from scientists working in related fields. Made possible by Coolidge Corner Theatre Foundation with support from the Alfred P. Sloan Foundation, audiences saw film through the lens of science, exploring wifi, reanimation, sports psychology, and our often incorrect (but generally well-intentioned) assumptions about the dogs with whom we share our lives. SoS returns for a third season in 2019.

NEW WORLD CINEMA SERIES

Hard-to-find but must-see films from around the globe are within reach for a fraction of a train – or plane – ticket at the Colonial Theatre through this new, annual series.



Muse BILL & MARGARET FENNER SUSAN GAUSCH & MARK BEEKMAN **Angel** SUSAN KENDRA & MARCI BIBBER **Andrew** & SUSAN MITALA JANICE JANKA HARTMANN & PAUL HARTMANN **Margaret** KELLER SEAN MCCAIN PAUL RUDOLPH KAREN & RUSTY STRAUSS **Mogul** STEVEN AUSTIN & JOHN BECK **Thomas & Kristen** BISSINGER REBECCA BRADBEER **Kevin & Liz** CARRABINE GLENN ESHBACH **Peter & Dee Fey** MARY FOOTE LAWRENCE & MARCIA JILK MARGARET KELLER **Charles & Sandy** KOENIG MARY & IAN MACKINNON **David & Sandy** MALAMED MARK MOSKOWITZ **Robert & Floranne** O'CONNOR JOHN & CARLA SCHAEFFER **Robin & John** SPURLINO KIRSTEN VAN VLANDREN **Family** DESIREE & FRANK ALTIERE **Mary & William** BANKES DOROTHY BEDFORD & RUSH TAGGART **Sharon & William** BLACK DONNA BRENNAN & JAMES BERGEY **The Capelli Family** GAIL & TOM CARROLL

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